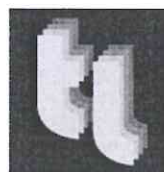


Internationale Fachmesse für Logistik, Mobilität,
IT und Supply Chain Management
4.–7. Juni 2013, Neue Messe München

International Exhibition for Logistics, Mobility,
IT and Supply Chain Management
4–7 June 2013, New Munich Trade Fair Centre, Germany

www.transportlogistic.de



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THE LEADING EXHIBITION

A.L.O.T. s.c. a r.l.
Ms Sabbadini Elisa
Via Cipro 16
25124 Brescia
Italy

09 January 2013

Caroline Thiemt
Tel. +49 89 949-20275
Fax +49 89 949-20279
caroline.thiemt@
messe-muenchen.de

STAND PROPOSAL

Dear Ms Elisa,

Thank you for handing in your application form. We would like to offer you the following stand space:

| Hall | Stand-No. | Product | Width (m) | Depth (m) | Total m ² |
|------|-----------|----------|-----------|-----------|----------------------|
| B4 | 433 | Rowstand | 9 | 4.5 | 41 |

You find your stand location and your official stand number on the hall plan attached.

Invoice for admission – survey of costs

| Quantity in m ² | Product | Unit Price | Price in EUR |
|----------------------------|--|------------|-------------------|
| 41 | Row stand | 164,00 € | 6.724,00 € |
| 41 | AUMA fee | 0,60 € | 24,60 € |
| 41 | fixed waste-disposal fee | 1,50 € | 61,50 € |
| 41 | Advance Payment for services to be ordered | 15,00 € | 615,00 € |
| 1x | Mandatory communication fee | 190,00 € | 190,00 € |
| TOTAL net | | | 7.615,10 € |

This is a non-binding and provisional survey of costs. We accept no liability for the accuracy of the information.

| | |
|---|---|
| We agree to the a.m. stand proposal: | A.L.O.T. s.c. a r.l. Agenzia della Lombardia Orientale per i Trasporti e la Logistica Via Cipro, 16 - 25124 Brescia - Italy Partita I.V.A. e C.F.: 03057190989 E-mail: info@alot.it - sito: www.alot.it |
| <u>31/1/2013</u> Date | Signature/Company stamp |

We would be pleased if you accepted our proposal and kindly request your written confirmation at your earliest convenience and not later than 16th January 2013 by fax +49 89 949 20279.

Messe München GmbH
Messegelände
81823 München
Deutschland

Tel. (+49 89) 9 49-01
Fax (+49 89) 9 49-09
newline@messe-muenchen.de
www.messe-muenchen.de

Board of Directors:
Klaus Diltrich
(Chairman & CEO)
Norbert H. Bargmann
(Deputy CEO)
Eugen Egetenmeir
(Managing Director)
Dr. Reinhard Pfeiffer
(Managing Director)
Gerhard Gerritzen
(Deputy Managing Director)

Chairman of the Supervisory
Board:
Mayor of Munich Christian Ude

Registered Office:
Munich, Register of Companies
(HRB) 6311
Tax ID: 143/161/90414
VAT Number: DE 129424028



By confirming your acceptance of this proposal, you will be also accepting our General and Special Terms of Participation. **The invoice for admission will be sent to you in January 2013.** The total amount specified in EUR must be paid until **10th April 2013** at the latest without any deduction and free of expense to Messe München GmbH.

Should you have companies that will co-exhibit at your stand we kindly ask you to send us the filled in application form for co-exhibitors. You will find the respective form at <http://www.transportlogistic.de/en/Exhibitors/Application>

Please be sure to comply with the new stand construction regulations. You find the new rules under B7 of the special terms of participation (B) = part of your application form.

The folder „Exhibitor Services“ will be sent to you in January automatically. There you will find comprehensive information about technical services, marketing and press services, vouchers and passes, etc as well as a CD ROM with the corresponding order forms.

Our e-Newsletter “transport logistic news” will inform you about the latest news, reminders about deadlines and important background information concerning the planning for the fair.

We look forward to welcoming you at transport logistic 2013 and are gladly available for any further questions you may have.

Yours sincerely,

Messe München GmbH
transport logistic Exhibition Management



Caroline Thiemt
Exhibition Director



Lynn Hoffer
Exhibition Manager

Enclosures: You find the hall plan attached.

The area plan please find here: <http://www.transportlogistic.de/en/Exhibitors/Plan>

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